# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended June 30, 2024

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 001-37856

# Medpace Holdings, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 32-0434904 (I.R.S. Employer Identification No.)

5375 Medpace Way, Cincinnati, OH 45227 (Address of principal executive offices) (Zip Code)

(513) 579-9911

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock \$0.01 par value	MEDP	NASDAQ Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	X	Accelerated filer	
Non-accelerated filer		Smaller reporting company	
Emerging growth company			

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗖 No 🖾

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date.

Class	Number of Shares Outstanding
Common Stock \$0.01 par value	31,001,761 shares outstanding as of July 19, 2024

## MEDPACE HOLDINGS, INC. AND SUBSIDIARIES FORM 10-Q FOR QUARTERLY PERIOD ENDED JUNE 30, 2024

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#### PART I - FINANCIAL INFORMATION Item 1. Financial Statements

## MEDPACE HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Amounts in thousands, except share amounts)		А	s of	
		June 30, 2024		December 31, 2023
ASSETS				
Current assets:				
Cash and cash equivalents	\$	510,894	\$	245,449
Accounts receivable and unbilled, net (includes \$2.7 million and \$2.4 million with related parties at June 30 2024 and December 31, 2023, respectively)	,	301,108		298,400
Prepaid expenses and other current assets (includes \$0.3 million with related parties at June 30, 2024 and December 31, 2023)		60,521		49,979
Total current assets		872,523		593,828
Property and equipment, net		122,394		120,589
Operating lease right-of-use assets		134,001		144,801
Goodwill		662,396		662,396
Intangible assets, net		35,087		35,809
Deferred income taxes		75,196		74,435
Other assets		18,451		24,970
Total assets	\$	1,920,048	\$	1,656,828
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current liabilities:				
Accounts payable (includes \$0.4 million and \$3.1 million with related parties at June 30, 2024 and December 31, 2023, respectively)	\$	27,388	\$	31,869
Accrued expenses		292,659		292,961
Advanced billings (includes \$10.8 million and \$10.1 million with related parties at June 30, 2024 and December 31, 2023, respectively)		638,417		559,860
Other current liabilities		34,624		40,441
Total current liabilities		993,088	_	925,131
Operating lease liabilities		131,796		142,122
Deferred income tax liability		2,294		2,404
Other long-term liabilities		29,271		28,221
Total liabilities		1,156,449	_	1,097,878
Commitments and contingencies (see Note 11)				
Shareholders' equity:				
Preferred stock - \$0.01 par-value; 5,000,000 shares authorized; no shares issued and outstanding at June 30, 2024 and December 31, 2023		_		_
Common stock - \$0.01 par-value; 250,000,000 shares authorized at June 30, 2024 and December 31, 2023; 31,001,549 and 30,752,292 shares issued and outstanding at June 30, 2024 and December 31, 2023,				
respectively		310		308
Treasury stock - 70,073 and 70,573 shares at June 30, 2024 and December 31, 2023, respectively		(12,235)		(12,322)
Additional paid-in capital		818,903		802,681
Accumulated deficit		(30,790)		(221,645)
Accumulated other comprehensive loss		(12,589)		(10,072)
Total shareholders' equity		763,599		558,950
Total liabilities and shareholders' equity	\$	1,920,048	\$	1,656,828

See notes to condensed consolidated financial statements.

## MEDPACE HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(Amounts in thousands, except per share amounts)	Three Mor Jun		Six Mont Jun			
	2024	 2023	2024		2023	
Revenue, net (includes \$11.2 million and \$13.3 million with related parties for the three months ended June 30, 2024 and 2023, respectively, and \$24.0 million and \$29.1 million with related parties for the six months ended June 30, 2024 and 2023, respectively)	\$ 528,104	\$ 460,868	\$ 1,039,148	\$	894,942	
Operating expenses:						
Direct service costs, excluding depreciation and amortization	171,541	158,526	343,033		309,594	
Reimbursed out-of-pocket expenses	202,725	178,025	387,135		330,842	
Total direct costs	 374,266	 336,551	 730,168		640,436	
Selling, general and administrative	41,453	39,404	85,534		77,431	
Depreciation	6,874	5,970	13,505		11,378	
Amortization	361	 550	722		1,100	
Total operating expenses	 422,954	 382,475	 829,929		730,345	
Income from operations	 105,150	 78,393	 209,219		164,597	
Other income (expense), net:						
Miscellaneous (expense) income, net	(133)	(1,283)	4,460		(596)	
Interest income (expense), net	5,465	(1,366)	9,585		(2,227)	
Total other income (expense), net	 5,332	 (2,649)	 14,045		(2,823)	
Income before income taxes	 110,482	 75,744	 223,264		161,774	
Income tax provision	22,131	14,676	32,322		27,812	
Net income	\$ 88,351	\$ 61,068	\$ 190,942	\$	133,962	
Net income per share attributable to common shareholders:						
Basic	\$ 2.85	\$ 2.00	\$ 6.17	\$	4.35	
Diluted	\$ 2.75	\$ 1.93	\$ 5.96	\$	4.20	
Weighted average common shares outstanding:						
Basic	30,990	30,537	30,917		30,771	
Diluted	32,086	31,575	32,046		31,864	

See notes to condensed consolidated financial statements.

## MEDPACE HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(Amounts in thousands)	Three Mo Jun	nths En e 30,	ıded	Six Months Ended June 30,						
	2024		2023		2024		2023			
Net income	\$ 88,351	\$	61,068	\$	190,942	\$	133,962			
Other comprehensive (loss) income										
Foreign currency translation adjustments, net of taxes	(548)		120		(2,517)		1,198			
Comprehensive income	\$ 87,803	\$	61,188	\$	188,425	\$	135,160			

See notes to condensed consolidated financial statements.

## MEDPACE HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (UNAUDITED)

(Amounts in thousands)	Con	nmon Stock	,	Treasury Stock	Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total
BALANCE — December 31, 2022	\$	309	\$	(12,497)	\$ 770,794	\$ (359,827)	\$ (12,392)	\$ 386,387
Net income						72,894		72,894
Foreign currency translation							1,078	1,078
Stock-based compensation expense					5,438			5,438
Stock options exercised		4			2,459			2,463
Repurchases of common stock		(7)				(120,991)		(120,998)
Re-issuance of treasury stock				175		(175)		
BALANCE — March 31, 2023	\$	306	\$	(12,322)	\$ 778,691	\$ (408,099)	\$ (11,314)	\$ 347,262
Net income						61,068		61,068
Foreign currency translation							120	120
Stock-based compensation expense					4,906			4,906
Stock options exercised		1			1,695			1,696
Repurchases of common stock		(1)				(23,991)		(23,992)
BALANCE — June 30, 2023	\$	306	\$	(12,322)	\$ 785,292	\$ (371,022)	\$ (11,194)	\$ 391,060

					Additional Paid-In	Accumulated	Accumulated Other Comprehensive	
	Comm	on Stock	Tre	easury Stock	Capital	Deficit	Loss	Total
BALANCE — December 31, 2023	\$	308	\$	(12,322)	\$ 802,681	\$ (221,645)	\$ (10,072)	\$ 558,950
Net income						102,591		102,591
Foreign currency translation							(1,969)	(1,969)
Stock-based compensation expense					4,310			4,310
Stock options exercised		2			7,658			7,660
Re-issuance of treasury stock				87		(87)		—
BALANCE — March 31, 2024	\$	310	\$	(12,235)	\$ 814,649	\$ (119,141)	\$ (12,041)	\$ 671,542
Net income						88,351		88,351
Foreign currency translation							(548)	(548)
Stock-based compensation expense					3,588			3,588
Stock options exercised					666			666
BALANCE — June 30, 2024	\$	310	\$	(12,235)	\$ 818,903	\$ (30,790)	\$ (12,589)	\$ 763,599

See notes to condensed consolidated financial statements.

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## MEDPACE HOLDINGS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(Amounts in thousands)			Six Months Ended June 30,		
		2024		2023	
CASH FLOWS FROM OPERATING ACTIVITIES:					
Net income	\$	190,942	\$	133,962	
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation		13,505		11,378	
Amortization		722		1,100	
Stock-based compensation expense		7,898		10,344	
Noncash lease expense		11,461		9,659	
Deferred income tax benefit		(919)		(3,709)	
Other		(3,903)		(899)	
Changes in assets and liabilities:					
Accounts receivable and unbilled, net		(2,714)		(21,734)	
Prepaid expenses and other current assets		(11,251)		(11,831)	
Accounts payable		(2,453)		2,341	
Accrued expenses		915		21,259	
Advanced billings		78,557		27,828	
Lease liabilities		(11,025)		(9,379)	
Other assets and liabilities, net		(2,661)		(7,725)	
Net cash provided by operating activities		269,074		162,594	
CASH FLOWS FROM INVESTING ACTIVITIES:					
Property and equipment expenditures		(18,368)		(17,959)	
Other		8,108		(11)	
Net cash used in investing activities		(10,260)		(17,970)	
CASH FLOWS FROM FINANCING ACTIVITIES:					
Proceeds from stock option exercises		8,326		4,127	
Repurchases of common stock		_		(144,020)	
Proceeds from revolving loan		_		105,000	
Payments on revolving loan				(100,000)	
Net cash provided by (used in) financing activities		8,326		(134,893)	
EFFECT OF EXCHANGE RATES ON CASH, CASH EQUIVALENTS, AND					
RESTRICTED CASH		(1,695)		1,142	
INCREASE IN CASH, CASH EQUIVALENTS, AND RESTRICTED CASH		265,445		10,873	
CASH, CASH EQUIVALENTS, AND RESTRICTED CASH — Beginning of period		245,449		28,265	
CASH, CASH EQUIVALENTS, AND RESTRICTED CASH — End of period	\$	510,894	\$	39,138	
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION —	<u> </u>	,	<u> </u>		
Acquisition of property and equipment—non-cash	\$	3,536	\$	5,848	
		, -			

See notes to condensed consolidated financial statements.

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#### MEDPACE HOLDINGS, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) June 30, 2024

## (1) Basis of Presentation

#### **Description of Business**

Medpace Holdings, Inc. (together with its subsidiaries, "Medpace" or the "Company"), a Delaware corporation, is a global provider of clinical researchbased drug and medical device development services. The Company partners with pharmaceutical, biotechnology, and medical device companies in the development and execution of clinical trials. The Company's drug development services focus on full service Phase I-IV clinical development services and include development plan design, project management, regulatory affairs, clinical monitoring, data management and analysis, pharmacovigilance new drug application submissions, post-marketing clinical support, laboratory services, clinical human pharmacology, imaging services, and electrocardiography reading support for clinical trials.

The Company's operations are principally based in North America, Europe, and Asia.

#### **Unaudited Interim Financial Information**

The interim condensed consolidated financial statements include the accounts of the Company, are prepared in conformity with U.S. generally accepted accounting principles ("GAAP"), and are unaudited. In the opinion of the Company's management, all adjustments of a normal recurring nature necessary for a fair presentation have been reflected. Certain financial information that is normally included in annual financial statements prepared in accordance with GAAP, but that is not required for interim reporting purposes, has been omitted. The preparation of the interim condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the interim condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results and outcomes could differ from management's estimates and assumptions. As such, the information included in this quarterly report on Form 10-Q should be read in conjunction with the Company's audited consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

#### Share Repurchases

In the fourth quarter of 2022, the Board approved a stock repurchase program of up to \$500.0 million. The Company did not execute any share repurchases during the three and six months ended June 30, 2024. During the three and six months ended June 30, 2023, the Company repurchased 126,281 shares and 781,068 shares for \$23.9 million and \$144.0 million, respectively. As of June 30, 2024, the Company has remaining authorization of \$308.8 million under the repurchase program.

Repurchases under the share repurchase program are executed in the open market or negotiated transactions under trading plans put in place pursuant to Rule 10b5-1. The Company constructively retired the repurchased shares associated with these approved share repurchases, except for a small portion which were retained as Treasury Shares on the condensed consolidated statements of shareholders' equity. Retired share repurchase amounts paid in excess of par value are reflected within Accumulated deficit/Retained earnings in the Company's condensed consolidated balance sheets.

#### **Recently Issued Accounting Pronouncements**

In November 2023, the FASB issued ASU 2023-07, "Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures" which requires entities to enhance disclosures around segment reporting. The guidance is effective for annual periods beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, with early adoption permitted. The Company is currently evaluating the effect this standard will have on its consolidated financial statements and related disclosures.

In December 2023, the FASB issued ASU 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures" which requires entities to enhance disclosures around income taxes. The guidance is effective for annual periods beginning after December 15, 2024, with early adoption permitted. The Company is currently evaluating the effect this standard will have on its consolidated financial statements and related disclosures.

#### (2) Net Income Per Share

Basic and diluted earnings or loss per share ("EPS") are computed using the two-class method, which is an earnings allocation that determines EPS for each class of common stock and participating securities according to dividends declared and participation rights in undistributed earnings. The Company's Restricted Stock Awards ("RSA") are considered participating securities because they are legally issued at the date of grant and holders are entitled to receive non-forfeitable dividends during the vesting term.

The computation of diluted EPS includes additional common shares, such as unvested Restricted Stock Units ("RSU") and stock options with exercise prices less than the average market price of the Company's common stock during the period ("in-the-money options"), which would be considered outstanding. This assumes that additional shares would have to be issued in cases where the exercise price of stock options is less than the value of the common stock being acquired because the cash proceeds received from the stock option holder would not be sufficient to acquire that same number of shares. The Company does not compute diluted EPS in cases where the inclusion of such additional shares would be anti-dilutive in effect.

The following table sets forth the computation of basic and diluted earnings per share for the three and six months ended June 30, 2024 and 2023 (in thousands, except for earnings per share):

	Three Moi Jun	nths Ended e 30,		Six Months Ended June 30,				
	2024	2023	2	2024		2023		
Weighted-average shares:								
Common shares outstanding	30,990	30,537		30,917		30,771		
RSAs		21		7		21		
Total weighted-average shares	 30,990	30,558		30,924		30,792		
Earnings per common share—Basic								
Net income	\$ 88,351	\$ 61,068	\$	190,942	\$	133,962		
Less: Undistributed earnings allocated to RSAs		(41)		(41)		(90)		
Net income available to common shareholders—Basic	\$ 88,351	\$ 61,027	\$	190,901	\$	133,872		
Net income per common share—Basic	\$ 2.85	\$ 2.00	\$	6.17	\$	4.35		
Basic weighted-average common shares outstanding	30,990	30,537		30,917		30,771		
Effect of diluted shares	1,096	1,038		1,129		1,093		
Diluted weighted-average shares outstanding	 32,086	31,575		32,046		31,864		
Net income per common share—Diluted	\$ 2.75	\$ 1.93	\$	5.96	\$	4.20		

During the six months ended June 30, 2024, the Company had (in thousands) 4.8 stock options that were excluded due to the exercise price exceeding the average fair value of the Company's common stock during the period. During the three and six months ended June 30, 2023, the Company had (in thousands) 16.7 stock options that were excluded due to the exercise price exceeding the average fair value of the Company's common stock during the period.

#### (3) Fair Value Measurements

The Company follows accounting guidance related to fair value measurements that defines fair value, establishes a framework for measuring fair value, and establishes a hierarchy for inputs used in measuring fair value. This hierarchy maximizes the use of "observable" inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. The hierarchy specifies three levels based on the inputs, as follows:

Level 1: Valuations based on quoted prices in active markets for identical assets or liabilities.

Level 2: Valuations based on directly observable inputs or unobservable inputs corroborated by market data.

Level 3: Valuations based on unobservable inputs supported by little or no market activity representing management's determination of assumptions of how market participants would price the assets or liabilities.

The fair value of financial instruments such as cash and cash equivalents, accounts receivable and unbilled, net, accounts payable, accrued expenses and advanced billings approximate their carrying amounts due to their short term maturities.

The Company does not have material recurring fair value measurements as of June 30, 2024. There were no material transfers between Level 1, Level 2 or Level 3 during the three and six months ended June 30, 2024 or June 30, 2023.

#### (4) Contract Assets and Contract Liabilities

Contract assets and liabilities are reflected in the Company's condensed consolidated balance sheets within the accounts reflected below.

#### Contract Assets

Accounts receivable represent amounts due from the Company's customers who are concentrated primarily in the pharmaceutical, biotechnology, and medical device industries. Unbilled represents revenue recognized to date that has not been billed or is not yet contractually billable to the customer. In general, amounts become billable upon the achievement of negotiated contractual events, in accordance with predetermined payment schedules or when a reimbursable expense has been incurred. Amounts classified to unbilled are those billable to customers within one year from the respective balance sheet date.

Accounts receivable and unbilled, net consisted of the following (in thousands):

	A	s of	
	June 30, 2024		December 31, 2023
Accounts receivable	\$ 292,189	\$	275,932
Unbilled receivables	8,919		22,475
Less: allowance for doubtful accounts			(7)
Total accounts receivable and unbilled, net	\$ 301,108	\$	298,400

#### Contract Liabilities

Advanced billings represent cash received from customers, or billed amounts per an agreed upon payment schedule, in advance of services being performed or revenue being recognized.

Advanced billings consisted of the following (in thousands):

		As	s of	
	June 202			December 31, 2023
Advanced billings	\$	638,417	\$	559,860

As of June 30, 2024 and December 31, 2023, the Company had approximately \$3.2 billion and \$2.9 billion of performance obligations remaining to be performed for active projects.



## (5) Intangible Assets, Net

Intangible assets, net consisted of the following (in thousands):

	As	of
	June 30, 2024	December 31, 2023
Intangible assets:		
Finite-lived intangible assets:		
Carrying amount:		
Customer relationships	145,051	145,051
Accumulated amortization:		
Customer relationships	(141,610)	(140,888)
Total finite-lived intangible assets, net	3,441	4,163
Trade name (indefinite-lived)	31,646	31,646
Total intangible assets, net	\$ 35,087	\$ 35,809

As of June 30, 2024, estimated amortization expense of the Company's intangible assets for each of the next five years is as follows (in thousands):

	Amortization
Remainder of 2024	\$ 721
2025	946
2026	620
2027	577
2028	577
	\$ 3,441

## (6) Accrued Expenses

Accrued expenses consisted of the following (in thousands):

	As of					
	June 30, 2024			December 31, 2023		
Employee compensation and benefits	\$	64,238	\$	75,822		
Project related reimbursable expenses		219,126		205,864		
Other		9,295		11,275		
Total accrued expenses	\$	292,659	\$	292,961		

## (7) Short-term Debt

On September 30, 2019 (the "Closing Date"), the Company obtained an unsecured credit facility in an aggregate principal amount up to \$50.0 million (as amended from time to time, the "Credit Facility") through its wholly owned subsidiaries, Medpace, Inc., as borrower (the "Borrower"), and Medpace IntermediateCo, Inc., as guarantor (the "Guarantor").

On the Closing Date, the Borrower and lender entered into a Loan Agreement (as it may be amended from time to time, the "Loan Agreement") providing for the Credit Facility, and the Guarantor executed a Guaranty Agreement providing for its guarantee of the payment and performance of the obligations under the Loan Agreement. On March 31, 2023, the Company entered into Amendment No. 5 to the Loan Agreement, which changed the aggregate principal amount that may be borrowed under the facility's line of credit to up to \$150.0 million, adjusted the interest rate and fee charged on the credit facility and extended the expiration date of revolving credit note to March 29, 2024. On March 28, 2024, the Company entered into Amendment No. 6 to the Loan Agreement, which changed the aggregate principal amount that may be borrowed under the facility amount that may be borrowed under the aggregate principal amount that may be borrowed under the facility's line of credit to up to \$10.0 million and extended the expiration date of revolving credit note to March 31, 2025. The Credit Facility bears interest at a rate of the sum of The Secured Overnight Financing Rate (SOFR) plus 125 basis points (1.25%) or the highest of the Prime Rate, the sum of the Overnight Bank Funding Rate plus 50 basis points (0.50%) and the sum of Daily Simple SOFR plus 100 basis points (1.00%).

The Loan Agreement contains other customary loan terms, representations and warranties, and affirmative and negative covenants, in each case, subject to customary limitations, exceptions and exclusions. The Loan Agreement contains certain events of default, including, among others, non-payment of principal or interest and breach of the covenants.

As of June 30, 2024 and December 31, 2023, there were less than \$0.1 million in letters of credit outstanding related to certain operating lease obligations, which are secured by the Credit Facility.

#### (8) Leases

The Company enters into leases for real estate and equipment. Real estate leases are for our corporate office space and laboratories around the world. Real estate leases have remaining lease terms of less than 1 year to 16 years. Many of the Company's leases include options to extend the leases on a month to month basis or for set periods for up to 20 years. Many leases also include options to terminate the leases within 1 year or per other contractual terms.

The components of lease expense were as follows (in thousands):

	Three Months Ended June 30,				Six Months Ended June 30,			
	2024 2023		2024		2023			
Operating lease cost	\$	7,903	\$	6,954	\$	15,768	\$	13,635
Variable lease cost		2,735		1,835		5,401		4,172

Supplemental cash flow information related to the leases was as follows (in thousands):

	Six Months Ended June 30,				
	2024		2023		
Cash paid for amounts included in the measurement of lease liabilities:	 				
Operating cash flows from operating leases	\$ 11,565	\$	9,599		
Right-of-use assets obtained in exchange for lease obligations:					
Operating leases	2,222		10,061		

Supplemental balance sheet information related to the leases was as follows (in thousands):

	As of				
	June 30, 2024	]	December 31, 2023		
Operating lease right-of-use assets - related parties	\$ 78,999	\$	83,065		
Operating lease right-of-use assets - non-related parties	55,002		61,736		
Operating lease right-of-use assets	\$ 134,001	\$	144,801		
Other current liabilities - related parties	6,021		5,730		
Other current liabilities - non-related parties	15,908		16,635		
Other current liabilities	\$ 21,929	\$	22,365		
Operating lease liabilities - related parties	87,462		90,568		
Operating lease liabilities - non-related parties	44,334		51,554		
Operating lease liabilities	131,796		142,122		
Total operating lease liabilities	\$ 153,725	\$	164,487		
Weighted Average Remaining Lease Term (years)					
Operating leases	9.9		10.0		
Weighted Average Discount Rate					
Operating leases	5.7 %		5.6 %		

Lease payments due related to lease liabilities as of June 30, 2024 were as follows (in thousands):

	Related Party Operating Leases	Non-Related Parties Operating Leases	Total Operating Leases
Remainder of 2024	\$ 5,728	\$ 8,882	\$ 14,610
2025	11,607	17,231	28,838
2026	11,807	14,207	26,014
2027	10,839	11,108	21,947
2028	8,609	6,320	14,929
Later years	91,669	9,599	101,268
Total lease payments	140,259	67,347	207,606
Less: imputed interest	(46,776)	(7,105)	(53,881)
Total	\$ 93,483	\$ 60,242	\$ 153,725

## (9) Shareholder's Equity and Stock-Based Compensation

The Company granted 2,991 awards to employees under the 2016 Incentive Award Plan during the six months ended June 30, 2024, consisting of 2,491 RSU having five year vesting schedules and 500 RSU having four year vesting schedules. The Company granted an additional 5,718 stock option awards to non-employee directors under the 2016 Incentive Award Plan during the six months ended June 30, 2024. These awards are scheduled to vest on the earlier of (a) the day immediately preceding the date of the first annual meeting following the date of grant and (b) the first anniversary of the date of grant, subject to the non-employee director continuing in service through the applicable vesting date.

#### Award Activity

The following table sets forth the Company's stock option activity:

	Six Months Ende	ed June 30, 2024
	Stock Options	Weighted Average Exercise Price
Outstanding - beginning of period	1,343,287	\$ 100.75
Granted	5,718	\$ 393.30
Exercised	(164,822)	\$ 50.52
Cancelled/Forfeited/Expired	(2,953)	\$ 223.78
Outstanding - end of period	1,181,230	\$ 108.87
Exercisable - end of period	874,891	\$ 90.34

The following table sets forth the Company's RSA/RSU activity:

	Six Months Ended June 30, 2024
	Shares/Units
Outstanding and unvested - beginning of period	390,998
Granted	2,991
Vested	(84,435)
Forfeited	(13,053)
Outstanding and unvested - end of period	296,501

Stock-based compensation expense recognized in the condensed consolidated statements of operations related to all outstanding stock-based compensation awards is summarized below (in thousands):

	Three Months Ended June 30,				Six Months Ended June 30,			
		2024		2023		2024		2023
Total direct costs	\$	2,308	\$	2,558	\$	4,778	\$	5,498
Selling, general and administrative		1,280		2,348		3,120		4,846
Total stock-based compensation expense	\$	3,588	\$	4,906	\$	7,898	\$	10,344

## (10) Income Taxes

The Company's effective income tax rate was 20.0% and 19.4% for the three months ended June 30, 2024 and 2023, respectively. The Company's effective income tax rate was 14.5% and 17.2% for the six months ended June 30, 2024 and 2023, respectively. The Company's effective income tax rate for the three months ended June 30, 2024 and 2023, respectively. The Company's effective income tax rate for the state taxes, which was favorably offset by excess tax benefits recognized from share-based compensation and tax benefits related to Foreign Derived Intangible Income (FDII).



#### (11) Commitments and Contingencies

#### Legal Proceedings

The Company is involved in legal proceedings from time to time in the ordinary course of its business, including employment claims and claims related to other business transactions. The Company cannot predict with certainty the outcome of such proceedings, but it believes that adequate reserves have been recorded and losses already recognized with respect to such proceedings, which were immaterial as of June 30, 2024 and December 31, 2023. There is a reasonable possibility that a loss exceeding amounts already recognized may be incurred related to these actions; however, the Company believes that such potential losses were immaterial as of June 30, 2024.

#### **Purchase Commitments**

The Company has several minimum purchase commitments for project related supplies totaling \$14.9 million as of June 30, 2024. In return for the commitment, Medpace receives preferential pricing. The commitments expire at various times through 2029.

#### (12) Related Party Transactions

#### **Employee Loans**

The Company periodically extends short term loans or advances to employees, typically upon commencement of employment. Total receivables as a result of these employee advances of \$0.3 million at June 30, 2024 and December 31, 2023 and are included in the Prepaid expenses and other current assets and Other assets line items of the condensed consolidated balance sheets, respectively, depending on the contractual repayment date.

#### Service Agreement

#### LIB Therapeutics LLC and subsidiaries ("LIB")

Certain executives and employees of the Company, including the chief executive officer, are members of LIB's board of managers. The Company entered into a MSA dated November 24, 2015 with LIB, a company that engages in research, development, marketing and commercialization of pharmaceutical drugs. Subsequently, the Company and LIB have entered into several task orders for the Company to perform clinical trial related services. The Company recognized total revenue from LIB of \$3.9 million and \$9.7 million during the three months ended June 30, 2024 and 2023, respectively, and \$10.4 million and \$23.0 million during the six months ended June 30, 2024 and 2023, respectively, in the Company's condensed consolidated statements of operations. As of June 30, 2024 and December 31, 2023, respectively, the Company had Advanced billings from LIB of \$6.4 million and \$7.6 million in the condensed consolidated balance sheets. In addition, as of June 30, 2024 and December 31, 2023, respectively, the Company had Accounts receivable and unbilled, net from LIB of \$0.4 million and \$0.5 million in the condensed consolidated balance sheets.

## CinRX Pharma, subsidiaries and affiliates ("CinRx")

Certain executives and employees of the Company, including the chief executive officer, are members of CinRx's board of managers and/or have equity investments in CinRx, a biotech company. The Company and CinRx have entered into several task orders for the Company to perform clinical trial related services. The Company recognized total revenue from CinRx of \$7.3 million and \$3.6 million during the three months ended June 30, 2024 and 2023, respectively, and \$13.6 million and \$6.1 million during the six months ended June 30, 2024 and 2023, respectively, in the Company's condensed consolidated statements of operations. As of June 30, 2024 and December 31, 2023, respectively, the Company had Advanced billings from CinRx of \$4.4 million and \$2.5 million in the condensed consolidated balance sheets. As of June 30, 2024 and December 31, 2023 the Company had Accounts receivable and unbilled, net from CinRx of \$2.3 million and \$1.9 million, respectively, in the condensed consolidated balance sheets. In addition, as of June 30, 2024 and December 31, 2023 the Company had Prepaid expenses and other current assets with CinRx of \$0.3 million and \$0.2 million, respectively, in the condensed consolidated balance sheets.

#### The Summit Hotel ("The Summit")

The Summit Hotel, located on the Medpace campus, is owned by the chief executive officer, and managed by an unrelated hospitality management entity. Medpace incurs travel lodging and meeting expenses at The Summit. Medpace incurred expenses of \$0.1 million during the three months ended June 30, 2024 and 2023, and \$0.2 million during the six months ended June 30, 2024 and 2023 at The Summit.



#### Leased Real Estate

#### Campus Headquarters Leases

The Company entered into an operating lease for the occupancy of office space in a building in Cincinnati, Ohio with an entity that is wholly owned by the chief executive officer of the Company. The Company has evaluated its relationship with the related party and concluded that the related party is not a variable interest entity because the Company has no direct ownership interest or relationship other than the lease. The lease was renewed in the first quarter of fiscal year 2023 for a term of ten years through December 2032 with a renewal option for one 10-year term at prevailing market rates. The Company pays rent, taxes, insurance, and maintenance expenses that arise from the use of the property. Annual base rent for its corporate headquarters allows for adjustments to the rental rate annually for increases in the consumer price index. The Company has determined that the lease is an operating lease. Operating lease cost recognized for the three months ended June 30, 2024 and 2023 was \$0.7 million. Operating lease cost recognized for the six months ended June 30, 2024 and 2023 was \$0.7 million. Operating lease cost recognized for the six months ended June 30, 2024 and 2023 was \$1.4 million and \$1.3 million, respectively. The operating lease cost was allocated between Total direct costs and Selling, general and administrative in the condensed consolidated statements of operations. The Operating lease right-of-use assets at June 30, 2024 and December 31, 2023 were \$1.5 million and \$19.3 million, respectively, in the condensed consolidated balance sheets. The current and long-term portions of the lease liabilities at June 30, 2024 were \$1.6 million and \$17.3 million, respectively, and were recognized in Other current liabilities at December 31, 2023 were \$1.5 million and \$17.3 million, respectively, and were recognized in Other current liabilities at December 31, 2023 were \$1.5 million and \$18.1 million, respectively, and were recognized in Other current liabilities at December 31, 2023 were \$1.5 million and \$1

In 2018, Medpace, Inc. entered into a multi-year lease agreement governing future occupancy of additional office space in Cincinnati, Ohio with an entity that is wholly owned by the Company's chief executive officer and certain members of his immediate family. The Company began to occupy the premises in the second quarter of fiscal year 2020. The lease expires in 2040 and the Company has two 10-year options to extend the term of the lease. The Company pays rent, taxes, insurance, and maintenance expenses that arise from the use of the property. Annual base rent for the corporate headquarters allows for adjustments to the rental rate annually for increases in the consumer price index. The Company has determined that the lease is an operating lease. Operating lease cost recognized for the three months ended June 30, 2024 and 2023 was \$1.4 million. Operating lease cost recognized for the six months ended June 30, 2024 and 2023 was \$1.4 million. Operating lease cost recognized for the six months ended June 30, 2024 and 2023 was \$1.4 million, operating lease cost recognized for the six months ended June 30, 2024 and 2023 was \$1.4 million, operating lease cost recognized for the six months ended June 30, 2024 and 2023 was \$1.4 million. Operating lease cost recognized for the six months ended June 30, 2024 and 2023 was \$1.4 million, operating lease cost recognized for the six months ended June 30, 2024 and 2023 was \$1.4 million, operating lease cost second second consolidated statements of operations. The Operating lease right-of-use assets at June 30, 2024 and December 31, 2023 were \$1.0 million and \$61.9 million, respectively, in the condensed consolidated balance sheets. The current and long-term portions of the lease liabilities at June 30, 2024 were \$1.4 million and \$62.8 million, respectively, and were recognized in Other current liabilities and Operating lease liabilities in the condensed consolidated balance sheets. The current and long-term portions of the lease liabilities at December 31, 2023 were \$1.3 mill

The Company entered into a multi-year lease agreement governing the occupancy of office space in a building in Cincinnati, Ohio with an entity that is wholly owned by the Company's chief executive officer and certain members of his immediate family. The Company assumed occupancy in 2012 and the lease expires in 2027 with the Company having one 10-year option to extend the lease term. The Company pays rent, taxes, insurance, and maintenance expenses that arise from the use of the property. Annual base rent for the corporate headquarters allows for adjustments to the rental rate annually for increases in the consumer price index. The Company has determined that the lease is an operating lease. Operating lease cost recognized for the three months ended June 30, 2024 and 2023 was \$0.7 million. Operating lease cost recognized for the six months ended June 30, 2024 and 2023 was \$1.3 million. The operating lease cost was allocated between Total direct costs and Selling, general and administrative in the condensed consolidated statements of operations. The Operating lease right-of-use assets at June 30, 2024 and December 31, 2023 were \$7.5 million and \$8.5 million, respectively, in the condensed consolidated balance sheets. The current liabilities and Operating lease liabilities in the condensed consolidated balance sheets. The current liabilities and Operating lease liabilities in the condensed consolidated balance sheets. The current liabilities and Operating lease liabilities in the condensed consolidated balance sheets. The current liabilities and Operating lease liabilities in the condensed consolidated balance sheets. The current liabilities and Operating lease liabilities and Operating lease liabilities in the condensed consolidated balance sheets. The current liabilities and Operating lease liabilities in the condensed consolidated balance sheets.

The Company entered into a multi-year lease agreement governing the occupancy of office space in a building in Cincinnati, Ohio with an entity that is wholly owned by the Company's chief executive officer and certain members of his immediate family. The Company assumed occupancy in 2012 and the lease expires in 2027 with the Company having one 10-year option to extend the lease term. In the first quarter of 2024, the Company reduced the lease term in connection with



a plan to replace the leased office beginning in early 2025. The Company pays rent, taxes, insurance, and maintenance expenses that arise from the use of the property. Annual base rent for the corporate headquarters allows for adjustments to the rental rate annually for increases in the consumer price index. The Company has determined that the lease is an operating lease. Operating lease cost recognized for the three months ended June 30, 2024 and 2023 was \$0.8 million and \$0.2 million. Operating lease cost recognized for the six months ended June 30, 2024 and \$0.5 million. The operating lease cost was allocated between Total direct costs and Selling, general and administrative in the condensed consolidated statements of operations. The Operating lease right-of-use assets at June 30, 2024 and December 31, 2023 were \$2.0 million and \$3.4 million, respectively, in the condensed consolidated balance sheets. The current and long-term portions of the lease liabilities at June 30, 2024 were \$0.9 million and \$2.0 million, respectively, and were recognized in Other current liabilities and Operating lease liabilities in the condensed consolidated balance sheets. The current and long-term portions of the lease liabilities in the condensed consolidated balance sheets. The current and long-term portions of the lease liabilities in the condensed consolidated balance sheets. The current and long-term portions of the lease liabilities in the condensed consolidated balance sheets. The current and long-term portions of the lease liabilities in the condensed consolidated balance sheets. The current and long-term portions and \$2.5 million, respectively, and were recognized in Other current liabilities and Operating lease liabilities in the condensed consolidated balance sheets.

#### **Travel Services**

The Company incurs expenses for travel services for company executives provided by private aviation charter companies which is a company controlled by the chief executive officer of the Company (each a "private aviation charter"). The Company may contract directly with the private aviation charter for the use of its aircraft or indirectly through a third party aircraft management and jet charter company (the "Aircraft Management Company"). The travel services provided are primarily for business purposes, with certain personal travel paid for as part of the executives' compensation arrangements. The Aircraft Management Company also makes the private aviation charter aircraft available to third parties. The Company incurred travel expenses of \$0.7 million and \$0.4 million during the three months ended June 30, 2024 and 2023, respectively, and \$1.0 million and \$0.8 million during the six months ended June 30, 2024 and 2023, respectively, and \$1.0 million and \$0.8 million during the six months ended June 30, 2024 and 2023, respectively, and S1.0 million and \$0.8 million during the three months of operations. As of June 30, 2024 and December 31, 2023, the Company had Accounts payable to the Aircraft Management Company of \$0.3 million and \$0.4 million, respectively, in the condensed consolidated balance sheets.

#### (13) Entity Wide Disclosures

### Revenue by Category

The following table disaggregates our revenue by major source (in thousands):

	Three Months Ended June 30,				Six Months Ended June 30,			
		2024		2023		2024	2023	
Therapeutic Area								
Oncology	\$	162,952	\$	147,089	\$	318,150	\$	289,040
Other		112,432		101,055		220,832		188,159
Metabolic		106,302		87,860		209,941		174,700
Cardiology		60,699		51,130		116,336		97,747
Central Nervous System		46,519		37,726		90,655		76,423
AVAI		39,200		36,008		83,234		68,873
Total revenue	\$	528,104	\$	460,868	\$	1,039,148	\$	894,942

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#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion and analysis of our financial condition and results of operations in conjunction with our condensed consolidated financial statements and the notes thereto included elsewhere in this Quarterly Report on Form 10-Q, with our audited consolidated financial statements and the notes thereto included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023 and with the information under the heading "Management Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023. This item and the related discussion contain forward-looking statements reflecting current expectations that involve risks and uncertainties. Actual results and the timing of events may differ materially from those indicated in such forward-looking statements. Important factors that may cause such differences include, but are not limited to, those discussed under the "Forward-Looking Statements" below and "Risk Factors" in "Item 1A Risk Factors" of Part I of our Annual Report on Form 10-K for the fiscal year ended December 31, 2023.

#### **Forward-Looking Statements**

This Quarterly Report on Form 10-Q contains forward-looking statements. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical facts contained herein, are forward looking statements. Forward looking statements include, without limitation, statements regarding our results of operations; financial position and performance; liquidity and our ability to fund our business operations and initiatives; capital expenditure and debt service obligations; business strategies, plans and goals, including those related to marketing, acquisitions and expansion of our business; product approvals and plans; industry trends; general economic conditions, including inflation and other pricing pressures that could decrease our operating margins; expectations regarding consumer behaviors and trends; our culture and operating philosophy; human resource management; arrangements with and delivery of our services to the customers; conversion of backlog; dividend policy; legal proceedings; and our objectives for future operations. The words "expect," "anticipate," "intend," "plan," "believe," "seek," "see," "will," "would," "target," "likely," "opportunity," "may," "could," "outlook," "can," "trend," "might," "drives," "hope," "potential," "project," "predict," and similar expressions are intended to identify forward-looking statements. However, the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements are based largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy, short-term and long-term business operations and objectives, and financial needs. Any forward-looking statement speaks only as of the date it is made. These forward-looking statements are subject to inherent uncertainties, risks, changes in circumstances and other important factors that are difficult to predict. Moreover, we operate in a very competitive and rapidly changing environment in which new risks emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all important factors on our business or the extent to which any factor, or combination of such factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed may not occur and our financial condition and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements. In other words, these statements are not guarantees of future performance and inherently involve a wide range of risks and uncertainties that are difficult to predict. We caution you therefore against relying on these forward-looking statements.

We qualify all of our forward-looking statements by these cautionary statements. Except as required by applicable law, we do not plan to publicly update or revise any forward-looking statements contained herein, whether as a result of any new information, future events, changed circumstances or otherwise. For a further discussion of the risks relating to our business, see "Item 1A Risk Factors" of our Annual Report on Form 10-K for the fiscal year ended December 31, 2023 and "Part II – Other Information, Item 1A Risk Factors" herein.

#### **Business Overview**

We are one of the world's leading clinical contract research organizations, or CROs, by revenue, solely focused on providing scientifically-driven outsourced clinical development services to the biotechnology, pharmaceutical and medical device industries. Our mission is to accelerate the global development of safe and effective medical therapeutics. We differentiate ourselves from our competitors by our disciplined operating model centered on providing full-service Phase I-IV clinical development services and our therapeutic expertise. We believe this combination results in timely and cost-effective delivery of clinical development services for our customers. We believe that we are a partner of choice for small- and mid-sized biopharmaceutical companies based on our ability to consistently utilize our full-service, disciplined operating model to deliver timely and high-quality results for our customers.



We focus on conducting clinical trials across all major therapeutic areas, with particular strength in Oncology, Metabolic Disease, Cardiology, Central Nervous System, or CNS, and Antiviral and Anti-infective, or AVAI. Our global platform includes approximately 5,800 employees across 42 countries as of June 30, 2024, providing our customers with broad access to diverse markets and patient populations as well as local regulatory expertise and market knowledge.

#### How We Generate Revenue

We earn fees through the performance of services detailed in our customer contracts. Contract scope and pricing is typically based on either a fixed-fee or unit-of-service model, with consideration of activities performed by third parties, as well as ancillary costs necessary to deliver on the contract scope that are reimbursable by our customers. Our contracts can range in duration from a few months to several years. These contracts are individually priced and negotiated based on the anticipated project scope, including the complexity of the project and the performance risks inherent in the project. The majority of our contracts are structured with an upfront fee that is collected at the time of contract signing, and the balance of the fee is collected over the duration of the contract either through an arranged billing schedule or upon completion of certain performance targets or defined milestones.

Revenue, which is distinct from billing and cash receipt, is recognized based on the satisfaction of the individual performance obligations identified in each contract. Substantially all of our customer contracts consist of a single performance obligation, as the promise to transfer the individual services defined in the contracts are not separately identifiable from other promises in the contract, and therefore not distinct. Our performance obligations are generally satisfied over time and recognized as services are performed. The progression of our contract performance obligations are measured primarily utilizing the input method of cost to cost. Cancellation provisions in our contracts allow our customers to terminate a contract either immediately or according to advance notice terms specified within the applicable contract, which is typically 30 days. Contract cancellation may occur for various reasons, including, but not limited to, adverse patient reactions, lack of efficacy, or inadequate patient enrollment. Upon cancellation, we are entitled to fees for services rendered through the date of termination, including payment for subsequent services necessary to conclude the study or close out the contract. These fees are typically discussed and agreed upon with the customer and are realized as revenue when we believe the amount can be estimated reliably and its realization is probable. Changes in revenue from period to period are driven primarily by new business volume and task order execution activity, project cancellations, and the mix of active studies during a given period that can vary based on therapeutic area and or study life cycle stage.

#### **Costs and Expenses**

Our costs and expenses are comprised primarily of our total direct costs, selling, general and administrative costs, depreciation and amortization and income taxes.

#### **Total Direct Costs**

Total direct costs are primarily driven by labor and related employee benefits, but also include contracted third party service related expenses, fees paid to site investigators, reimbursed out of pocket expenses, laboratory supplies and other expenses contributing to service delivery. The other costs of service delivery can include office rent, utilities, supplies and software licenses which are allocated between Total direct costs and selling, general and administrative expenses based on the estimated contribution among service delivery and support function efforts on a percentage basis. Total direct costs are expensed as incurred and are not deferred in anticipation of contracts being awarded or finalization of changes in scope. Total direct costs, as a percentage of net revenue, can vary from period to period due to project labor efficiencies, changes in workforce, compensation/bonus programs and service mix.

#### Selling, General and Administrative

Selling, general and administrative expenses are primarily driven by compensation and related employee benefits, as well as rent, utilities, supplies, software licenses, professional fees (e.g., legal and accounting expenses), bad debt expense, travel, marketing and other operating expenses.

#### **Depreciation**

Depreciation is provided on our property and equipment on the straight-line method at rates adequate to allocate the cost of the applicable assets over their estimated useful lives, which is three to five years for computer hardware, software, phone, and medical imaging equipment, five to seven years for furniture and fixtures and other equipment, and thirty to forty years for buildings. Leasehold improvements are amortized on a straight-line basis over the shorter of the estimated useful life of the improvement or the associated remaining lease term.



#### Amortization

Amortization relates to finite-lived intangible assets recognized as expense using the straight-line method or using an accelerated method over their estimated useful lives of 15 years.

#### **Income Tax Provision**

Income tax provision consists of federal, state and local taxes on income in multiple jurisdictions. Our income tax is impacted by the pre-tax earnings in jurisdictions with varying tax rates and any related tax credits that may be available to us. Our current and future provision for income taxes will vary from statutory rates due to the impact of valuation allowances in certain countries, income tax incentives, certain non-deductible expenses, and other discrete items.

#### **Key Performance Metrics**

To evaluate the performance of our business, we utilize a variety of financial and performance metrics. These key measures include new business awards, cancellations and backlog.

#### New Business Awards, Cancellations and Backlog

New business awards represent the value of anticipated future net revenue that has been awarded during the period that is recognized in backlog. This value is recognized upon the signing of a contract or receipt of a written pre-contract confirmation from a customer that confirms an agreement in principle on budget and scope. New business awards also include contract amendments, or changes in scope, where the customer has provided written authorization for changes in budget and scope or has approved us to perform additional work as of the measurement date. Awards may not be recognized as backlog after consideration of a number of factors, including whether (i) the relevant net revenue is expected only after a pending regulatory hurdle, which might result in cancellation of the study, (ii) the customer funding needed for commencement of the study is not believed to have been secured or (iii) study timelines are uncertain or not well defined. In addition, study amounts that extend beyond a three-year timeline are not included in backlog. The number and amount of new business awards can vary significantly from period to period, and an award's contractual duration can range from several months to several years based on customer and project specifications.

Cancellations arise in the normal course of business and are reflected when we receive written confirmation from the customer to cease work on a contractual agreement. The majority of our customers can terminate our contracts without cause upon 30 days' notice. Similar to new business awards, the number and amount of cancellations can vary significantly period over period due to timing of customer correspondence and study-specific circumstances.

Net new business awards represent gross new business awards received in a period offset by total cancellations in that period. Net new business awards were \$551.0 million and \$1,166.5 million for the three and six months ended June 30, 2024, respectively. Net new business awards were \$574.8 million and \$1,130.6 million for the three and six months ended June 30, 2023, respectively.

Backlog represents anticipated future net revenue from net new business awards that have not commenced or are currently in process but not complete. Reported backlog will fluctuate based on new business awards, changes in the scope of existing contracts, cancellations, revenue recognition on existing contracts and foreign exchange adjustments from non-U.S. dollar denominated backlog. As of June 30, 2024, our backlog increased by \$353.0 million, or 13.7%, to \$2,924.9 million compared to \$2,571.9 million as of June 30, 2023. Included within backlog as of June 30, 2024 was approximately \$1,575.0 million to \$1,595.0 million that we expect to convert to net revenue over the next twelve months, with the remainder expected to convert to net revenue thereafter.

The effect of foreign currency adjustments on backlog was as follows: unfavorable foreign currency adjustments of \$1.2 million for the three months ended June 30, 2024; unfavorable foreign currency adjustments of \$8.0 million for the six months ended June 30, 2024; favorable foreign currency adjustments of \$0.9 million for the three months ended June 30, 2023; and favorable foreign currency adjustments of \$3.9 million for the six months ended June 30, 2023.

Backlog and net new business award metrics may not be reliable indicators of our future period revenue as they are subject to a variety of factors that may cause material fluctuations from period to period. These factors include, but are not limited to, changes in the scope of projects, cancellations, and duration and timing of services provided.



## **Exchange Rate Fluctuations**

The majority of our contracts and operational transactions are U.S. dollar denominated. The Euro represents the largest foreign currency denomination of our contractual and operational exposure. As a result, a portion of our revenue and expenses are subject to exchange rate fluctuations. We have translated the Euro into U.S. dollars using the following average exchange rates based on data obtained from www.xe.com:

	Three Months <b>E</b>	Inded June 30,	Six Months Ended June 30,			
	2024 2023		2024	2023		
U.S. Dollars per Euro:	1.08	1.09	1.08	1.08		

#### **Results of Operations**

Three Months Ended June 30, 2024 compared to Three Months Ended June 30, 2023

Three Months Ended June 30,						
	2024		2023		Change	% Change
\$	528,104	\$	460,868	\$	67,236	14.6 %
	171,541		158,526		13,015	8.2 %
	202,725		178,025		24,700	13.9 %
	374,266		336,551		37,715	11.2 %
	41,453		39,404		2,049	5.2 %
	6,874		5,970		904	15.1 %
	361		550		(189)	(34.4)%
	422,954		382,475		40,479	10.6 %
	105,150		78,393		26,757	
	(133)		(1,283)		1,150	
	5,465		(1,366)		6,831	
	110,482		75,744		34,738	
	22,131		14,676		7,455	
\$	88,351	\$	61,068	\$	27,283	
		2024 \$ 528,104 171,541 202,725 374,266 41,453 6,874 361 422,954 105,150 (133) 5,465 110,482 22,131	2024   \$ 528,104 \$   171,541 202,725   374,266 41,453   6,874 361   422,954 105,150   (133) 5,465   110,482 22,131	2024 2023   \$ 528,104 \$ 460,868   171,541 158,526   202,725 178,025   374,266 336,551   41,453 39,404   6,874 5,970   361 550   422,954 382,475   105,150 78,393   (133) (1,283)   5,465 (1,366)   110,482 75,744   22,131 14,676	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

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#### Six Months Ended June 30, 2024 compared to Six Months Ended June 30, 2023

	Six Months Ended June 30,							
(Amounts in thousands, except percentages)		2024		2023		Change	% Change	
Revenue, net	\$	1,039,148	\$	894,942	\$	144,206	16.1 %	
Direct service costs, excluding depreciation and amortization		343,033		309,594		33,439	10.8 %	
Reimbursed out-of-pocket expenses		387,135		330,842		56,293	17.0 %	
Total direct costs		730,168		640,436		89,732	14.0 %	
Selling, general and administrative		85,534		77,431		8,103	10.5 %	
Depreciation		13,505		11,378		2,127	18.7 %	
Amortization		722		1,100		(378)	(34.4)%	
Total operating expenses		829,929		730,345		99,584	13.6 %	
Income from operations		209,219		164,597		44,622		
Miscellaneous income (expense), net		4,460		(596)		5,056		
Interest income (expense), net		9,585		(2,227)		11,812		
Income before income taxes		223,264		161,774		61,490		
Income tax provision		32,322		27,812		4,510		
Net income	\$	190,942	\$	133,962	\$	56,980		

#### Total revenue

Total revenue increased by \$67.2 million to \$528.1 million for the three months ended June 30, 2024, from \$460.9 million for the three months ended June 30, 2023. Total revenue increased by \$144.2 million to \$1,039.1 million for the six months ended June 30, 2024, from \$894.9 million for the six months ended June 30, 2023. The increase for the three and six months ended June 30, 2024 was broad based, but primarily driven by growth within the Metabolic, Oncology and Other uncategorized therapeutic areas, compared to the same period in the prior year.

#### Total direct costs

Total direct costs increased by \$37.7 million, to \$374.3 million for the three months ended June 30, 2024 from \$336.6 million for the three months ended June 30, 2023. Total direct costs increased by \$89.7 million, to \$730.2 million for the six months ended June 30, 2024 from \$640.4 million for the six months ended June 30, 2023. The increase was primarily attributed to higher reimbursed out-of-pocket expenses and higher personnel costs to support the growth in service activities. Reimbursed out-of-pocket expenses, which can fluctuate significantly from period to period based on the timing of program initiation and closeout, increased \$24.7 million and \$56.3 million for the three and six months ended June 30, 2024, compared to the same period in the prior year. The higher personnel costs portion increased by \$12.0 million and \$32.2 million for the three and six months ended June 30, 2024, compared to the same periods in the prior year.

#### Selling, general and administrative

Selling, general and administrative expenses increased by \$2.0 million, to \$41.5 million for the three months ended June 30, 2024 from \$39.4 million for the three months ended June 30, 2023. Selling, general and administrative expenses increased by \$8.1 million, to \$85.5 million for the six months ended June 30, 2024 from \$77.4 million for the six months ended June 30, 2023. The increase was primarily attributed to higher personnel costs to support the growth in service activities. The higher personnel costs portion increased by \$2.7 million and \$7.4 million for the three and six months ended June 30, 2024, compared to the same periods in the prior year.

#### Depreciation and Amortization

Depreciation and amortization expense increased by \$0.7 million, to \$7.2 million for the three months ended June 30, 2024 from \$6.5 million for the three months ended June 30, 2023. Depreciation and amortization expense increased by \$1.7 million, to \$14.2 million for the six months ended June 30, 2024 from \$12.5 million for the six months ended June 30, 2023. The increase was primarily related to increased depreciation related to Property and equipment, net, compared to the same periods in the prior year.



## Miscellaneous income (expense), net

Miscellaneous income (expense), net changed by \$1.2 million to \$0.1 million of expense for the three months ended June 30, 2024 from \$1.3 million of expense for the three months ended June 30, 2023. Miscellaneous income (expense), net changed by \$5.1 million to \$4.5 million of income for the six months ended June 30, 2024 from \$0.6 million of expense for the six months ended June 30, 2023. These changes were mainly attributable to foreign exchange gains and losses that arise in connection with the revaluation of short-term intercompany balances between our domestic and international subsidiaries and from the settlement of third-party accounts receivables and payables denominated in a currency other than the local currency of the entity making the payment, third-party investment gains or losses and proceeds from the recovery of a note receivable.

## Interest income (expense), net

Interest income (expense), net changed by \$6.8 million to \$5.5 million of income for the three months ended June 30, 2024 from \$1.4 million of expense for the three months ended June 30, 2023. Interest income (expense), net changed by \$11.8 million to \$9.6 million of income for the six months ended June 30, 2024 from \$2.2 million of expense for the six months ended June 30, 2023. These changes were mainly attributable to increased interest income on Cash and cash equivalents, including restricted cash and a reduction in short-term debt, compared to the same periods in the prior year.

## Income tax provision

Income tax provision increased by \$7.5 million, to \$22.1 million for the three months ended June 30, 2024 from \$14.7 million for the three months ended June 30, 2023. Income tax provision increased by \$4.5 million, to \$32.3 million for the six months ended June 30, 2024 from \$27.8 million for the six months ended June 30, 2023. The overall effective tax rate for the three months ended June 30, 2024 was 20.0%, compared to an overall effective tax rate of 19.4% for the three months ended June 30, 2023. The overall effective tax rate for the six months ended June 30, 2024 was 14.5% compared to an overall effective tax rate of 17.2% for the six months ended June 30, 2023. The increase in the income tax provision and overall effective tax rate for the three months ended June 30, 2024 was primarily attributable to an increase in pre-tax book income and a decrease in excess tax benefits recognized from share-based compensation, which was partially offset by an increase in the six months ended June 30, 2024 was primarily attributable to an increase in excess tax benefits related to Foreign Derived Intangible Income (FDII) compared to the same period in the prior year. The increase in excess tax benefits recognized from share-based compensation and tax benefits related to FDII compared to the same period in the prior year. The decrease in the overall effective tax rate for the six months ended June 30, 2024 was primarily attributable to an increase in the overall effective tax rate for the six months ended June 30, 2024 was primarily attributable to an increase in excess tax benefits related to FDII compared to the same period in the prior year. The decrease in the overall effective tax rate for the six months ended June 30, 2024 was primarily attributable to an increase in excess tax benefits related to FDII compared to the same period in the prior year. The decrease in the overall effective tax rate for the six months ended June 30, 2024 was primarily attributable to an increase in excess tax benefits related to FDII

## Liquidity and Capital Resources

We assess our liquidity in terms of our ability to generate cash to fund our operating, investing and financing activities. Our principal sources of liquidity are operating cash flows and from borrowings under our unsecured credit facility consisting of up to a \$10.0 million revolving line of credit which we entered into on September 30, 2019 (the "Credit Facility"), and has subsequently been amended. As of June 30, 2024, we had cash and cash equivalents of \$510.9 million which increased from \$245.4 million as of December 31, 2023. Approximately \$20.6 million of cash and cash equivalents, none of which was restricted, was held by our foreign subsidiaries as of June 30, 2024.

As of June 30, 2024, we had \$10.0 million available for borrowing under the Credit Facility. Our expected primary cash needs on both a short and longterm basis are for investment in operational growth, including additional lease commitments, capital expenditures, share repurchases, selective strategic bolt-on acquisitions, other investments, and other general corporate needs. We have historically funded our operations and growth with cash flow from operations and borrowings under our credit facilities. We expect to continue expanding our operations through organic growth and potentially highly selective bolt-on acquisitions and investments. As of June 30, 2024, cash commitments to support operating business needs include lease liabilities discussed in Note 8 of the Condensed Consolidated Financial Statements, purchase commitments discussed in Note 11 of the Condensed Consolidated Financial Statements and capital expenditures primarily related to infrastructure investments in our facilities, equipment and technology. Capital spending as a percentage of revenue decreased by 24 basis points to 1.77% in the six months ended June 30, 2024, compared to the same period in the prior year. We expect these activities will be funded from existing cash, cash flow from operations and, if necessary, borrowings under our existing or future credit facilities or other debt. We have deemed that foreign earnings will be indefinitely reinvested and therefore we have not provided taxes on these earnings. While we do not anticipate the need to repatriate these foreign earnings for liquidity purposes given our cash flows from operations and borrowings under existing



and future credit facilities, we would incur taxes on these earnings if the need for repatriation due to liquidity purposes arises.

	Six Months Ended June 30,			
Cash Flows (Amounts in thousands)	2024			2023
Net cash provided by operating activities	\$	269,074	\$	162,594
Net cash used in investing activities		(10,260)		(17,970)
Net cash provided by (used in) financing activities		8,326		(134,893)
Effect of exchange rates on cash, cash equivalents and restricted cash		(1,695)		1,142
Increase in cash, cash equivalents and restricted cash	\$	265,445	\$	10,873

#### **Cash Flow from Operating Activities**

Cash flows from operations are driven mainly by net income, depreciation, noncash lease expense, stock-based compensation expense, and net movement in advanced billings and accounts receivable and unbilled, net. Advanced billings and accounts receivable and unbilled, net fluctuate on a regular basis as we perform our services, bill our customers and ultimately collect on those receivables. We attempt to negotiate payment terms in order to provide for payments prior to or soon after the provision of services, but this timing of collection can vary significantly on a period by period comparative basis.

Net cash flows provided by operating activities was \$269.1 million for the six months ended June 30, 2024 beginning with net income of \$190.9 million. Adjustments to reconcile net income to net cash provided by operating activities were \$28.8 million, primarily related to depreciation of \$13.5 million, noncash lease expense of 11.5 million and stock-based compensation expense of \$7.9 million. Changes in operating assets and liabilities provided \$49.4 million in operating cash flows and was primarily driven by increased advanced billings of \$78.6 million, partially offset by increased prepaid expenses and other current assets of \$11.3 million and decreased lease liabilities of \$11.0 million.

Net cash flows provided by operating activities was \$162.6 million for the six months ended June 30, 2023 beginning with net income of \$134.0 million. Adjustments to reconcile net income to net cash provided by operating activities were \$27.9 million, primarily related to deprecation of \$11.4 million, stock-based compensation expense of \$10.3 million and noncash lease expense of \$9.7 million. Changes in operating assets and liabilities provided \$0.7 million in operating cash flows and was primarily driven by increased advanced billings of \$27.8 million and increased accrued expenses of \$21.3 million, partially offset by increased accounts receivable and unbilled, net of \$21.7 million and increased prepaid expenses and other current assets of \$11.8 million.

#### **Cash Flow from Investing Activities**

Net cash used in investing activities was \$10.3 million for the six months ended June 30, 2024 primarily consisting of property and equipment expenditures of \$18.4 million, partially offset by \$8.1 million in other investing activity.

Net cash used in investing activities was \$18.0 million for the six months ended June 30, 2023 primarily consisting of property and equipment expenditures.

#### **Cash Flow from Financing Activities**

Net cash provided by financing activities was \$8.3 million for the six months ended June 30, 2024 related to proceeds from stock option exercises.

Net cash used in financing activities was \$134.9 million for the six months ended June 30, 2023 primarily related to \$144.0 million in repurchases of common stock and \$100.0 million in repayments of the Credit Facility, partially offset by \$105.0 million in proceeds related to the Credit Facility and \$4.1 million in proceeds from stock option exercises.

#### Share Repurchases

In the fourth quarter of 2022, the Board approved a stock repurchase program of up to \$500.0 million. The Company did not execute any share repurchases during the three and six months ended June 30, 2024. During the three and six months ended June 30, 2023, the Company repurchased 126,281 shares and 781,068 shares for \$23.9 million and \$144.0 million, respectively. As of June 30, 2024, the Company has remaining authorization of \$308.8 million under the repurchase program.



Repurchases under the share repurchase program are executed in the open market or negotiated transactions under trading plans put in place pursuant to Rule 10b5-1. The Company constructively retired the repurchased shares associated with these approved share repurchases, except for a small portion which were retained as Treasury Shares on the condensed consolidated statements of shareholders' equity. Retired share repurchase amounts paid in excess of par value are reflected within Accumulated deficit/Retained earnings in the Company's condensed consolidated balance sheets.

#### Indebtedness

As of June 30, 2024, we had no indebtedness and less than \$0.1 million in letters of credit outstanding related to certain operating lease obligations, which are secured by the Credit Facility. Refer to Note 7 of the Notes to Condensed Consolidated Financial Statements for details regarding our Credit Facility.

#### **Critical Accounting Policies and Estimates**

The preparation of financial statements in accordance with generally accepted accounting principles in the United States of America, or U.S. GAAP, requires us to make a variety of decisions which affect reported amounts and related disclosures, including the selection of appropriate accounting principles and the assumptions on which to base accounting estimates. In reaching such decisions, we apply judgment based on our understanding and analysis of the relevant circumstances, including our historical experience and other assumptions. Actual results could differ from our estimates. We are committed to incorporating accounting principles, assumptions and estimates that promote the representational faithfulness, verifiability, neutrality and transparency of the accounting information included in the financial statements.

There have been no significant changes in the critical accounting policies and estimates as previously described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023.

#### **Effect of Recent Accounting Pronouncements**

Refer to Note 1 of the Condensed Consolidated Financial Statements for management's discussion of the effect of recent accounting pronouncements.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes to our quantitative and qualitative disclosures about market risk as compared to the quantitative and qualitative disclosures about market risk described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023.

#### **Item 4. Controls and Procedures**

#### Limitations on Effectiveness of Controls and Procedures

In designing and evaluating our disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and that management is required to apply judgment in evaluating the benefits of possible controls and procedures relative to their costs.

#### **Evaluation of Disclosure Controls and Procedures**

The Company's management, with the participation of the Chief Executive Officer (the Principal Executive Officer) and Chief Financial Officer (the Principal Financial Officer), has evaluated the effectiveness of the Company's disclosure controls and procedures, as defined in Rules 13(a)-15(e) and 15(d) -15(e) of the Securities Exchange Act of 1934 ("Exchange Act"), as of the end of the period covered by this report. Based on this evaluation, we concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective in providing reasonable assurance that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's forms and rules, and the material information relating to the Company is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

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Control systems, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that control objectives are met. Because of inherent limitations in all control systems, no evaluation of controls can provide assurance that all control issues and instances of fraud, if any, within a company will be detected. Additionally, controls can be circumvented by individuals, by collusion of two or more people or by management override. Over time, controls can become inadequate because of changes in conditions or the degree of compliance may deteriorate. Further, the design of any system of controls is based in part upon assumptions about the likelihood of future events. There can be no assurance that any design will succeed in achieving its stated goals under all future conditions. Because of the inherent limitations in any cost-effective control system, misstatements due to errors or fraud may occur and not be detected.

#### Changes in Internal Control over Financial Reporting

In the ordinary course of business, we routinely enhance our information systems by either upgrading current systems or implementing new ones. There were no changes in our internal control over financial reporting that occurred during the three months ended June 30, 2024 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II—OTHER INFORMATION

#### **Item 1. Legal Proceedings**

We are party to legal proceedings incidental to our business. While the outcome of these matters could differ from management's expectations, we do not believe that the resolution of these matters is reasonably likely to have a material adverse effect to our financial statements.

#### Item 1A. Risk Factors

For a discussion of our potential risks and uncertainties, see the information under the heading "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023. There have been no significant changes from the risk factors previously disclosed in our Annual Report.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### Use of Proceeds from Registered Securities

Not applicable.

#### Item 3. Defaults Upon Senior Securities

None.

#### Item 4. Mine Safety Disclosures

Not applicable.

#### **Item 5. Other Information**

During the three months ended June 30, 2024, no director or officer of the Company adopted or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408(a) of Regulation S-K, except as described in the table below:

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			Trading A	rrangement		
	Action	Date	Rule 10b5-1*	Non-Rule 10b5-1**	Total Shares to be Purchased or Sold	Duration/Expiration Date
August J. Troendle, Chief Executive Officer and Chairman of the Board	Adopt	April 25, 2024 [1]		Х	Up to 190,000 shares to be sold	Good until cancelled
August J. Troendle, Chief Executive Officer and Chairman of the Board	Modify	May 22, 2024 [2]		X	Up to 190,000 shares to be sold	Good until cancelled
August J. Troendle, Chief Executive Officer and Chairman of the Board	Terminate	May 30, 2024 [3]		Х	Up to 190,000 shares to be sold	Good until cancelled
Susan E. Burwig, Executive Vice President, Operations	Adopt	June 5, 2024 [4]		Х	Up to 7,681 shares to be sold	The earlier of until cancelled or 180 days from the placement of the limit order

\* Intended to satisfy the affirmative defense of Rule 10b5-1(c).

\*\* Not intended to satisfy the affirmative defense of Rule 10b5-1(c).

[1] On April 25, 2024, August J. Troendle placed a limit order to sell up to 190,000 shares that were previously acquired through various stock option exercises. Between April 25, 2024 and May 21, 2024, Mr. Troendle sold 142,250 shares pursuant to the limit order.

[2] On May 22, 2024, August J. Troendle changed the price limit for sales under the limit order originally adopted on April 25, 2024.

[3] On May 30, 2024, August J. Troendle terminated the limit order originally adopted on April 25, 2024.

[4] On June 5, 2024, Ms. Burwig placed a limit order to sell up to 7,681 shares that were acquired upon the vesting of restricted shares.

#### Item 6. Exhibits

The exhibits in the accompanying Exhibit Index preceding the signature page are filed or furnished as a part of this report and are incorporated herein by reference.

## EXHIBIT INDEX

Exhibit Number	Exhibit Description	Form	File No.	Exhibit	Filing Date	Filed/ Furnished Herewith
3.1	Restated Certificate of Incorporation	8-K	001-37856	3.1	5/21/2024	
3.2	Second Amended and Restated Bylaws	8-K	001-37856	3.2	5/21/2024	
31.1	<u>Rule 13a-14(a) / 15d-14(a) Certification of Chief Executive</u> Officer					*
31.2	<u>Rule 13a-14(a) / 15d-14(a) Certification of Chief Financial</u> Officer					*
32.1	Section 1350 Certification of Chief Executive Officer					**
32.2	Section 1350 Certification of Chief Financial Officer					**
101.INS	Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document					*
101.SCH	Inline XBRL Taxonomy Extension Schema Document					*
101.CAL	Inline XBRL Taxonomy Calculation Linkbase Document					*
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document					*
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document					*
101.PRE	Inline XBRL Taxonomy Extension Presentation					*
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)					
* Filed here	ewith.					

\*\* Furnished herewith.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## **MEDPACE HOLDINGS, INC.**

/s/ Kevin M. Brady

Kevin M. Brady Chief Financial Officer (Principal Financial Officer)

Date: July 23, 2024

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I, August J. Troendle, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Medpace Holdings, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 23, 2024

/s/ August J. Troendle

August J. Troendle Chief Executive Officer and Chairman of the Board of Directors (Principal Executive Officer) I, Kevin M. Brady, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Medpace Holdings, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 23, 2024

/s/ Kevin M. Brady

Kevin M. Brady Chief Financial Officer (Principal Financial Officer)

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Medpace Holdings, Inc. (the "Company") on Form 10-Q for the quarter ended June 30, 2024 filed with the Securities and Exchange Commission on the date hereof (the "Report"), I certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company for the periods presented therein.

Date: July 23, 2024

By: /s/ August J. Troendle

August J. Troendle Chief Executive Officer and Chairman of the Board of Directors (Principal Executive Officer)

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Medpace Holdings, Inc. (the "Company") on Form 10-Q for the quarter ended June 30, 2024 filed with the Securities and Exchange Commission on the date hereof (the "Report"), I certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company for the periods presented therein.

Date: July 23, 2024

By: /s/ Kevin M. Brady

Kevin M. Brady *Chief Financial Officer* (Principal Financial Officer)